



date of meeting	20 th February 2020 between 1.00 – 4.00 p.m.
location	National Office 1095 Budapest, Soroksári út 5. 6. lépcsőház 4. emelet I/7
subject	Board of Trustees Meeting
participants	all Board Members plus see in the agenda below
author	Mrs. Beáta Juvancz, Chair of the Board

INVITATION

Dear Board Members

I hereby request the honour of your attendance at the Board of Trustees Meeting.

Agenda points (red highlight, where Board decision and quorum is required):

1. **Acceptance of today's agenda**
2. **Review and discussion of Board priorities in 2020 (30 minutes)**
Presenter: Beáta Juvancz (closed session for Board Members only)
3. **Financial Report (Jan-Dec 2019) and Q&A session (20 minutes) (date of upload: 15.02.)**
Presenters: Krisztina Vámosi (F&OD), Gergely Kiss (ND),
4. **FR Report (Jan-Dec 2019) and Q&A session (20 minutes) (date of upload: 15.02.)**
Presenters: Gergely Kiss (ND), Krisztina Vámosi (F&OD)
5. **Review and approval of the Annual report 2019 (15 minutes) (date of upload: 15.02.)**
Presenters: Gergely Kiss (ND), Léna Szilvási (NPDD), Szabolcs Pechan (YC&FSPD)
6. **Review on the progress of the Revised SP Strategy and the restructuring process (30 minutes) (date of upload: 15.02.)**
Presenter: Gergely Kiss (ND)
Participants: NMT members
7. **General rules of how our foster parents can buy SOS family houses which they live in (15 minutes)**
Presenter: Gergely Kiss (ND), Szabolcs Pechan (PMD)
Participants: NMT members
8. **Proposal to sell the family house in Orosháza (Nádas street) (15 minutes)**
Presenter: Szabolcs Pechan (YC&FSPD) Gergely Kiss (ND)
Participants: NMT members
9. **Update on Board Membership, SOS International issues, General Assembly, Election of President and Senate Members (15 minutes)**
Presenter: Zdenko Sedlar (CVIRep)
10. **Upcoming events, possible areas where the assistance of Board Members would be appreciated (15 minutes)**
Presenters: NMT members

1. Acceptance of today's agenda

Mrs Beata Juvancz greeted the participants and verified that the Board had a quorum. The members agreed the order of the agenda points and Ms. Juvancz invited Ms Edit Köles to take notes and Mr. Gábor Balás and Mr. László Szászko to certify it.

2. Review and discussion of Board priorities in 2020 (30 minutes)

Presenter: Beáta Juvancz (closed session for Board Members only)

Mrs Márta Hoffmann announced that she does not have enough time for activities of board membership, so she resigned from the Board of Trustees. After a discussion about the filling of the vacant place in the Board of Trustees, Mr. Gergely Kiss has been requested by the members to lead the process of finding a new member and make a list of candidates for the next Board meeting.

3. Financial Report (Jan-Dec 2019) and Q&A session (20 minutes) (date of upload: 15.02.)

Presenters: Krisztina Vámosi (F&OD), Gergely Kiss (ND),

The Board discussed the Financial Report. Mrs Vámosi summed up the important issues, which successes or which problems and what bigger changes should the Board get information about. Mrs Vámosi stressed: without the non-cash based income the total actual and planned local income rate is 91% (-112 HUF million). Public grant final transfers arrive later compared to our plans because of some disputed items. The foundation have restricted fund for F2F's projects, but we can solve the problem by redeployment. The administration cost actual includes a non-payable technical item, which is the SOS yearly membership fee (HUF63 million). From a financial point of view, we were able to realize income from one family house in Orosháza, and we contracted and received an advance amount for the land in Kőszeg in this year. Mr Gergely Kiss added that 2020 will be much safer than 2019. The foundation has 4 months reserve.

You can read the Financial Report [here](#).

4. FR Report (Jan-Dec 2019) and Q&A session (20 minutes) (date of upload: 15.02.)

Presenters: Gergely Kiss (ND), Krisztina Vámosi (F&OD)

Mr Gergely Kiss presented FR Report (2019). He highlighted that we can accept material donations if we can planned it because without that we can not account. We spent 33% more than it was planned but we created also 43% more full signed CG papers than it was planned. There will be a competition with Bátor Tábör and Greenpeace because they started F2F this year. In our opinion, corporate fundraising can be rewarding but so far we still have not found the perfect key for that.

You can find the FR report [here](#).

5. Review and approval of the Annual report 2019 (15 minutes) (date of upload: 15.02.)

Presenters: Gergely Kiss (ND), Léna Szilvási (NPDD), Szabolcs Pechan (YC&FSPD)

Mr Gergely Kiss let the participants know that Report could not be completed. He will send it to the members of Board at the end of February or early March. Zdenko Sedlar agreed that the approval of the Annual report by the Board is not legally required. Providing the Board members with the completed document will be enough.

6. Review on the progress of the Revised SP Strategy and the restructuring process (30 minutes) (date of upload: 15.02.)

Presenter: Gergely Kiss (ND)

Participants: NMT members

Mr Gergely Kiss presented how we got to the present in the Revised SP Strategy. 2019 was the first year of the implementation of the Revised SP Strategy. The beginnings were difficult

because there were 2 projects (VELUX and ERP) in 2013. The foundation could not concentrate to sustainability tasks during this period. The preparation could start in 2018.

The task was intense because there was a big gap between the running cost level and the international income which is coming. By now we can manage to keep the budget in balance and keep the organization in working. Probably the gap will be able to vanish in 2021 from fundraising.

The following points should be highlighted:

1. Innovation in alternative care (moving towards more family like, more integrated and community based services)
2. Organisational restructuring (merging programs, streamlining operation)
3. Elevating local income (investing in FR growth, selling real estate, searching for new channels of revenue)

We do not have to forget, it was a hard period in SOS Hungary's life. It is reflected in the number of beneficiaries. We need about 3 years for bring up to full strength. However, there will be a big difference because the children will live in 104 families instead of 74 families. Our mission is that there will be maximum 5 children in one family. On the other hand, the changes were supported by some programs ("Support package"). IT background also was provided for (Nexon) payroll system developing.

Mr Sedlar Zdenko stressed the importance of Mr Gergely Kiss and his team's work.

You can read the review [here](#).

7. General rules of how our foster parents can buy SOS family houses which they live in (15 minutes)

Presenter: Gergely Kiss (ND), Szabolcs Pechan (PMD)

Mr Szabolcs Pechan described that the foundation want to sell the houses (Orosháza, Kecskemét and Kőszeg) and the foster parents can be interested in. The foundation set mother's support as an aim as before, for example HGFD. The Board had to decide how the foundation could treat that. Mr Gergely Kiss said SOS Hungary want to develop SOS Hungary's the new strategy in the autumn with the assistance of experts from a multinational company (SUEZ). Probably in this new strategy we will change our approach regarding property selling but until that decision we have to act according our current Revised SP Strategy which states that we are moving towards less infrastructure based solutions. So the question is not that we sell or not sell the properties, the question is that how we can sell houses. Board members agreed that the Board can only make the right decision if they know more details of each and every individual case.

You can read the exact steps [here](#).

8. Proposal to sell the family house in Orosháza (Nádas street) (15 minutes)

Presenter: Szabolcs Pechan (YC&FSPD) Gergely Kiss (ND)

Participants: NMT members

The Board of Trustees approves the sale of the house in Orosháza (Nádas u. 2.) and authorizes the National Director to negotiate with the bidder about the conditions of the contract and sign the sale agreement at the minimum price of HUF 26.0 million.

You can see the details [here](#).

9. Update on Board Membership, SOS International issues, General Assembly, Election of President and Senate Members (15 minutes)

Presenter: Zdenko Sedlar (CVIRep)

Mr Zdenko Sedlar explained the following. There will be a national directors and board presidents meeting in Tallin at the end of April, where they will electing a president, vice president and ten members of international senate. This is the first time since 17 years that there will be the democratic election of president. There are two candidates: the current president and the national director of Norway. Then he let the members of board know the steps of voting. It follows from this the international statute will change in this year

He also spoke about EUCB region. There were 25 countries from which 14 members reached to self-independence financial. There are some issues in MENA (middle East and north Africa) region so Vienna office will support them. EUCB name will change to EUCN because of some merge. This change will start from 1st of April.

Mr Gergely Kiss said Ms Beáta Juvancz will go to the meeting in Tallin where she can represent the Board's standpoint.

You can find all information [here](#).

10. Upcoming events, possible areas where the assistance of Board Members would be appreciated (15 minutes)

Presenters: NMT members

There is a list of events what Mr Gergely Kiss will send for everyone.



Confirm the minutes
Mr László Szászkő



Confirm the minutes
Ms Andrea Duca



Confirm the minutes
Ms Beáta Juvancz



Writer of the minutes
Ms Edit Köles